



COMMENT AND REVIEW
to the
REQUEST FOR PROPOSAL (RFP) 110520
Entitled

Fleet and Facility Related Vendor Managed Inventory and Logistics Management Solutions

The following advertisement was placed September 17, 2020 in Utah's *The Salt Lake Tribune*, in *USA Today*, in South Carolina's *The State*, and on the Sourcewell website www.sourcewell-mn.gov, Sourcewell Procurement Portal <https://proportal.sourcewell-mn.gov>, Biddingo, Merx, The New York State Contract Reporter www.nyscr.ny.gov, PublicPurchase.com, and September 18, 2020 in Oregon's *Daily Journal of Commerce*:

Sourcewell, a State of Minnesota local government agency and service cooperative, is requesting proposals for Fleet and Facility Related Vendor Managed Inventory and Logistics Management Solutions to result in a contracting solution for use by its Participating Entities. Sourcewell Participating Entities include thousands of governmental, higher education, K-12 education, nonprofit, tribal government, and other public agencies located in the United States and Canada. A full copy of the Request for Proposals can be found on the Sourcewell Procurement Portal [<https://proportal.sourcewell-mn.gov>]. Only proposals submitted through the Sourcewell Procurement Portal will be considered. Proposals are due no later than November 5, 2020, at 4:30 p.m. Central Time, and late proposals will not be considered.

The solicitation process was conducted through the Sourcewell Procurement Portal. The following parties expressed interest in the solicitation by registering for this opportunity within the portal:

Absolute Facility Solutions, LLC	ManTech International
AdvanTech, Inc.	NTS Holdings, Inc.
Azuga, Inc.	Prairie Battery
BidPrime, Inc.	Premier Digital Designs
CCI Worldwide	Prime Vendor, Inc.
CitiTech Systems, Inc.	Prometheus Systems
Clear Spider, Inc.	Ryder System, Inc.
Compulan Center	Saskatchewan Telecommunications
Connixt, Inc.	Shipcom Wireless, Inc.
Emergent Energy Solutions, LLC	Sled Consulting, LLC
eRepublic, Inc.	Sonwil Distribution Center
Ergonomic Group, Inc.	Stechysin, Daniel Mr.
Ernst & Young LLP	TradeTrans Corp.

Genuine Parts Company - NAPA Integrated Business Solutions	WebINTENSIVE Software, LLC
IHCS, Inc.	Western Sierras, Inc.
IM Wireless Communications, Ltd.	Wheeler Bros., Inc.
Kohler Power Systems	XPO Logistics
MANCON, LLC	

All Proposals remained sealed within the Sourcewell Procurement Portal until the scheduled due date and time. Proposals were electronically opened, and the list of all Proposers was made publicly available on the Sourcewell Procurement Portal, on November 5, 2020, at 4:33:26 PM CT. Proposals were received from the following:

Clear Spider, Inc.
 Genuine Parts Company d.b.a. NAPA Integrated Business Solutions
 MANCON, LLC
 Ryder System, Inc.
 Trade-Trans Corporation

Proposals were reviewed by the Proposal Evaluation Committee:

James Voelker, CPCM, CFCM, Procurement Lead Analyst
 Carol Jackson, Procurement Analyst
 Brandon Town, CPSM, CPSD, Procurement Analyst
 Craig West, Procurement Analyst

The findings of the Proposal Evaluation Committee are summarized as follows:

The Proposal Evaluation Committee applied the Sourcewell RFP evaluation criteria and determined that all proposal responses met the scope and mandatory submittal requirements and were evaluated.

Genuine Parts Company d.b.a. NAPA Integrated Business Solutions is a distributor and service provider of fleet and facility vendor managed inventory and logistics management solutions. Their distribution network includes 52 master distribution centers and over 6000 NAPA stores throughout the US and Canada to support the inventory needs of Sourcewell Participating Entities. Key performance indicators can be tracked through the IBS HUB platform in real time. Genuine Parts Company offers solid pricing discounts with multiple pricing model options.

MANCON, LLC provides vendor managed inventory and logistics management solutions for fleets and facilities. Their three-tiered service force, consisting of inventory transition and training teams, customer support teams and on-site workforce members, will serve Sourcewell Participating entities across the US. With their NAV ERP system MANCON, LLC can provide customizable reports on any data elements contained within the system. MANCON, LLC provides competitive pricing for their services.

For these reasons, the Sourcewell Proposal Evaluation Committee recommends award of Sourcewell Contract #110520 to:

Genuine Parts Company - NAPA Integrated Business Solutions	110520-GPC
MANCON, LLC	110520-MAN

The preceding recommendations were approved on December 14, 2020.

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James Voelker

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James Voelker, CPCM, CFCM, Procurement Lead Analyst

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Carol Jackson

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Carol Jackson, Procurement Analyst

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Brandon Town

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Brandon Town, CPSM, CPSD Procurement Analyst

DocuSigned by:

Craig West

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Craig West, Procurement Analyst


STATEMENT OF COMPLIANCE

As Chief Procurement Officer for Sourcewell, I have reviewed the recommendation of the Evaluation Committee and the accompanying support materials documenting the process followed for **RFP #110520 for Fleet and Facility Related Vendor Managed Inventory and Logistics Management Solutions**.

The committee accepted, deemed responsive, evaluated, and recommended proposals for award. Under authority granted to the Chief Procurement Officer in Sourcewell's bylaws, the recommendations set forth above are approved.

I hereby certify:

1. Sourcewell is a government agency, created and authorized by Minnesota law to provide cooperative procurement contracts.
2. The procurement process and resulting contracts have been awarded in compliance with the laws of the State of Minnesota (Minnesota Statutes Chapter 471 and Minnesota Statutes Section 123A.21), and in conformity to Sourcewell's Procurement Policy.

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Jeremy Schwartz, CSSBB, CPPO
Chief Procurement Officer